Hamilton, Ronnie

From: Connor Dugan <Connor.Dugan@protective.com>
Sent: Tuesday, March 14, 2023 12:46 PM
To: Hamilton, Ronnie
Subject: *EXTERNAL* Protective - Product Reprice Update

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Protective

Good Afternoon,

Friday the 13th conjures up bad mojo and creepy vibes.

But Monday the 13th is the polar opposite. ALL GOOD STUFF!

Yesterday was Monday the 13th, and Protective implemented **THREE REPRICES**. In case you missed it:

- **Classic Choice Term** (avg. premium decrease **.04%**)
- **Advantage Choice GUL** (avg. premium decrease = **3%**)
- **Lifetime Assurance GUL** (avg. premium decrease = **4%**)

Transition Guidelines

- *For paper business: applications must be signed and received on or before 3/27/23 to retain old rates.*
- *For ticket business: applications must be signed and received on or before 4/10/23 to retain old rates.*
- *Any application in underwriting on 3/13/23 will retain the rates they are initially quoted* ***unless new business is contracted to make a change.***

Let Amanda or I know if you have any additional questions!

Amanda.Fleskoski@protective.com

Mobile: 513-543-9931

Connor.Dugan@protective.com

Direct: 603-368-7115

Connor Dugan, CLU
Senior Internal Wholesaler

Protective

Protective Life Insurance Company
Direct 603-368-7115
Connor.Dugan@protective.com

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