

**Elite Producer Points  
YTD April**

**33,333 pts to be on Target  
\*Individuals**

<b>Agent</b>	<b>TOTAL</b>	<b>Available GDC's through PES</b>	<b>New Producer bonus</b>	<b>Qualified</b>
Steven T Bright	810,843	-	-	Qualified Diamond
Randall W Paseur CFP	169,784	7,652	-	Qualified Elite
Christopher D Carroll	163,286	4,281	-	Qualified Elite
First Vol	154,964	-	-	Qualified Elite
Michael R Cowart	137,883	6,210	-	Qualified Elite
William H Holt Jr (Will)	134,450	-	-	Qualified Elite
Howard N Bailey II	124,948	-	-	Qualified Elite
Robert S Briggs CLU ChFC (Steve)	108,291	-	-	Qualified Elite
Richard A McGimsey (Rick)	101,164	1,346	-	Qualified Elite
Kenneth L Davis (Ken)	88,724	2,976	-	On Target
Shannon L Baker	85,516	-	25,000	On Target
Howard N Bailey CLU (Neil)	81,914	-	-	On Target
James K Houston (Jim)	68,016	20	-	On Target
Stephen W Close (Steve)	67,283	-	25,000	On Target
Melissa C Escamilla	66,976	2,077	25,000	On Target
Walter R Brown LUTCF (Russell)	56,602	-	-	On Target
Roger M Douglas	56,335	-	25,000	On Target
Elizabeth Snyder	53,219	-	-	On Target
Miller Loughry	52,107	-	-	On Target
Mark D Elmore	50,585	-	-	On Target
Michael J Mungenast (Mike)	49,395	11,390	-	On Target
Floyd R Hall (Ray)	48,892	-	25,000	On Target
William B Hughes (Billy)	48,858	52	-	On Target
James D McGee (Dusty)	47,941	453	25,000	On Target
Michael R Fowler (Mike)	47,048	-	-	On Target
Stuart Lasky (Stu)	46,750	-	25,000	On Target
Anthony S Waters (Scotty)	46,060	-	-	On Target
George H Harris Jr.	44,215	1,162	-	On Target
Fred A Palmer III	43,000	-	25,000	On Target
Randy L Puckett	43,000	-	25,000	On Target
Mitchell W Allen (Mitch)	42,983	-	25,000	On Target
Cosmin E Majors	42,703	10,783	-	On Target
Trey A Novara	41,442	16,382	25,000	On Target
Johnny F Leech (John)	40,397	-	25,000	On Target
Mickey R Hunt	40,124	-	25,000	On Target
Verdean C Pals (Dean)	40,051	-	25,000	On Target
David A Soczek	39,627	342	-	On Target
Donald E DeBerry (Eric)	39,486	-	25,000	On Target
Frank S Lovaglio	39,414	-	25,000	On Target
Adam B Milam	38,769	-	25,000	On Target
James R Donaldson II (Ricky)	38,389	-	25,000	On Target
Herman B Towner	38,335	-	25,000	On Target
Brad A Hendrix Jr	38,023	-	25,000	On Target
David P Allen (Dave)	37,773	-	25,000	On Target
Andrew E Martin	37,105	-	25,000	On Target
David W Serfass	37,000	-	25,000	On Target
William T Gay (Tyler)	36,215	-	25,000	On Target
Benjamin B Gamble (Ben)	35,773	-	25,000	On Target
Benny Paternostro CLU (Ben)	35,643	-	25,000	On Target
Richard D Kirkpatrick (Rick)	35,418	-	25,000	On Target
Benjamin R Wheeler (Ben)	35,180	-	25,000	On Target
Daniel J Andreotta	34,809	-	25,000	On Target
Michael H Sanford Sr (Mike)	34,474	-	-	On Target

William H Hartsfield CLU (Billy)	34,319	6,776	-	On Target
Timothy O Pitts CPA (Tim)	34,308	1,808	25,000	On Target
Gwendolyn A Mayes	34,297	-	25,000	On Target
Mario J Payne	34,180	-	25,000	On Target
Jimmy H Kirkwood	34,042	-	25,000	On Target
Amanda N Hopper	33,730	-	25,000	On Target
Lori W Broussard	33,562	-	25,000	On Target
Benjamin P Richard (Ben)	33,473	-	25,000	On Target
William H Whatley (Bill)	33,424	-	25,000	On Target
William M Hayes (Mark)	33,314	-	25,000	Not on target
Robert M Grant CLU (Matt)	33,299	14,653	-	Not on target
Brian H Paulk	33,208	3,983	25,000	Not on target
Paul R Otis	33,172	-	25,000	Not on target
Erskine W Wells	32,981	-	25,000	Not on target
Joann Smiley	32,787	-	25,000	Not on target
Travis R Shrum	32,625	-	25,000	Not on target
Joseph A Stumbroski	32,535	-	25,000	Not on target
Jerry D Elms	32,386	224	25,000	Not on target
Kelly S Dowell	32,330	-	25,000	Not on target
Russell L Dallas (Rusty)	32,267	-	-	Not on target
John T Baker (Tad)	32,263	-	25,000	Not on target
Melissa S Gonzalez	32,173	-	25,000	Not on target
Douglas M McDaniel (Doug)	32,055	-	25,000	Not on target
Zachary C Olinger (Zac)	31,678	-	25,000	Not on target
Brent J Ramsey	31,547	-	25,000	Not on target
Jon B Stacy	31,153	-	25,000	Not on target
Steven B Bobrin	31,061	-	25,000	Not on target
Richard M Ralston (Rich)	31,061	-	25,000	Not on target
Charles W Holloway	31,000	-	25,000	Not on target
Cathy H Reynolds	30,922	-	25,000	Not on target
Ethan C Bowling	30,878	-	25,000	Not on target
Steve A Tucker Jr	30,837	1,120	25,000	Not on target
Ted J Hudspeth Jr	30,638	-	25,000	Not on target
Scott A Russell	30,587	-	25,000	Not on target
Richard L Otts Jr.	30,506	-	-	Not on target
Kenneth W Askew (Ken)	30,482	11,422	-	Not on target
James H Blose (Jim)	30,135	-	25,000	Not on target
Jamie W Gore	30,090	-	25,000	Not on target
Robert H Windham	29,982	-	25,000	Not on target
Tim J Lankford	29,931	-	25,000	Not on target
Dennis K Paul (Keith)	29,892	-	25,000	Not on target
Ronald Lawless (Ron)	29,876	-	25,000	Not on target
Daniel J Turley (Dan)	29,815	-	25,000	Not on target
Austen C Powell	29,787	-	25,000	Not on target
Richard G Henderson (Greg)	29,650	-	25,000	Not on target
Michael S Baggett (Scott)	29,588	-	-	Not on target
Parth T Patel	29,518	-	25,000	Not on target
Reid W Alford	29,331	-	25,000	Not on target
Howell B Holland Jr RFC (Hal)	29,180	12,276	-	Not on target
Johnny M Franklin LUTCF	29,145	-	-	Not on target
James M Malone (Jim)	28,974	-	25,000	Not on target
Richard E Behrends	28,893	-	25,000	Not on target
Terry V Robbins	28,778	-	25,000	Not on target
Timothy W Dalton	28,763	-	25,000	Not on target
Michael T Geeza	28,729	-	25,000	Not on target
Bradley W Raines (Brad)	28,670	-	25,000	Not on target
Robert W Wolfe (Bob)	28,643	-	25,000	Not on target
Ronnie S Blaufarb	28,595	-	25,000	Not on target
Craig A Muschko	28,595	-	25,000	Not on target

Andrew R Veach (Reid)	28,535	-	25,000	Not on target
James G Debter	28,534	-	25,000	Not on target
Edward J Garabedian	28,500	-	25,000	Not on target
John S Adams (Johnny)	28,473	-	25,000	Not on target
Robert W Bittle (Bo)	28,452	-	25,000	Not on target
John H Gifford	28,430	-	25,000	Not on target
Ansley E Whatley (Trip)	28,424	24,513	-	Not on target
Richard T Alexander (Trace)	28,384	-	25,000	Not on target
Wesley T Whitehead	28,361	-	25,000	Not on target
Paul A Sala (Alan)	28,163	-	25,000	Not on target
Ashley G Thompson	28,128	-	25,000	Not on target
Michael T Niblett	28,103	-	25,000	Not on target
Katherine F Landers (Katie)	28,084	-	25,000	Not on target
Timothy A Helton (Xander)	28,082	-	25,000	Not on target
Robbie K Gardner (Bob)	28,055	-	25,000	Not on target
Andrew M Parrish	28,047	-	25,000	Not on target
Peter J Birkner	27,960	-	25,000	Not on target
Charles A Dorning (Charlie)	27,715	-	25,000	Not on target
Michael K Thum	27,705	-	25,000	Not on target
Brenda S Brake	27,674	-	25,000	Not on target
Wayne E Willis	27,618	-	25,000	Not on target
Robert B Frazer (Bob)	27,581	-	25,000	Not on target
Grace A Longo	27,526	-	25,000	Not on target
Hundley Batts Jr	27,525	-	25,000	Not on target
Chase H Duplantis	27,508	-	25,000	Not on target
Latania M Morris	27,384	-	25,000	Not on target
David M Pace (Dee)	27,369	-	25,000	Not on target
Brennan C Rockett	27,130	-	25,000	Not on target
Steven M Rickman	27,112	-	25,000	Not on target
Daniel C Santora (Dan)	27,016	-	25,000	Not on target
Sharon E Ratchford	26,982	-	25,000	Not on target
William A Bee LUTCF (Bill)	26,817	-	25,000	Not on target
Lawrence E Sims (Ed)	26,815	-	25,000	Not on target
Karl Klingmann II	26,790	-	25,000	Not on target
Herman O Peters Jr	26,781	-	25,000	Not on target
Christopher J Tieppo	26,740	-	25,000	Not on target
Matthew A McWhorter (Matt)	26,728	-	25,000	Not on target
Lisa C Lawrence	26,639	-	25,000	Not on target
Billy W Spain Jr.	26,602	-	25,000	Not on target
Frank A Yeilding (Frank Allen)	26,593	2,023	25,000	Not on target
Marvin D Snipes	26,588	-	25,000	Not on target
Cameron B Burns (Blake)	26,516	-	25,000	Not on target
Jonathan L Yarger (Jon)	26,500	-	25,000	Not on target
Larry D Wilson	26,484	-	25,000	Not on target
Karl D Stern	26,482	-	25,000	Not on target
Carter L Fourrier	26,464	-	25,000	Not on target
Matthew J Potter	26,422	-	25,000	Not on target
Chanda B Thomas	26,417	-	25,000	Not on target
Sylvia M Linares-Williams	26,377	-	25,000	Not on target
Andre G Ridley	26,370	-	25,000	Not on target
Roxy Kugler	26,357	-	25,000	Not on target
Roger G Griffin (Garrett)	26,351	-	25,000	Not on target
Johnny C Lawler (Charles)	26,311	-	25,000	Not on target
Thomas C Simmons III	26,310	-	25,000	Not on target
Lorraine K Carter	26,308	-	25,000	Not on target
Daniel O Dunn LUTCF	26,241	-	-	Not on target
Joshua K Haney (Josh)	26,211	-	25,000	Not on target
John T Clements	26,184	-	25,000	Not on target
George W Boulware	26,156	-	25,000	Not on target

Stacie J Chriske	26,140	-	25,000	Not on target
Cameron S O'Berry	26,132	-	25,000	Not on target
Mrs. Sue C Tucker	26,106	-	25,000	Not on target
Scarlett C Simmons	26,054	-	25,000	Not on target
Jessica R Parrott	26,051	-	25,000	Not on target
Pamela J Nelson (Pam)	26,033	-	25,000	Not on target
Michael J Pelliccio	26,026	-	25,000	Not on target
Karyn E Green	25,992	-	25,000	Not on target
William B Gilliland (Ben)	25,975	-	-	Not on target
Thomas E Stephens (Blue)	25,965	-	25,000	Not on target
Alicia C Petrilli (Ali)	25,955	-	25,000	Not on target
Jathan W Stisher	25,921	-	25,000	Not on target
Viki L Hamilton	25,890	-	25,000	Not on target
Marc G Linsky	25,833	-	25,000	Not on target
David M Linsky	25,833	-	25,000	Not on target
Roger O Satterfield	25,823	-	25,000	Not on target
Brad A Nelson	25,823	-	25,000	Not on target
Paul B Marks	25,820	7,049	-	Not on target
Steve O Thompson	25,761	-	25,000	Not on target
Christie B Duggan	25,725	-	25,000	Not on target
Kandy E Groover	25,724	-	25,000	Not on target
Wendell S Wynn (Scott)	25,694	-	25,000	Not on target
Andrew M Dickens	25,653	-	25,000	Not on target
Thomas G Faircloth (Tom)	25,650	-	25,000	Not on target
Michael D Allen CFP (Mike)	25,643	-	25,000	Not on target
Scott D Anderson	25,638	-	25,000	Not on target
Destiny B Vermilya	25,602	-	25,000	Not on target
Keith H Guest	25,595	-	25,000	Not on target
Stuart H Laake Jr. (Stu)	25,575	-	25,000	Not on target
Matthew J Pope (Matt)	25,554	-	25,000	Not on target
Chris B Grisham	25,551	-	25,000	Not on target
Wesley T Kitchens (Wes)	25,547	-	25,000	Not on target
Michael E Flora (Mike)	25,513	-	25,000	Not on target
Michael K Reich (Mike)	25,508	-	25,000	Not on target
Phillip W Knight (Phil)	25,465	-	25,000	Not on target
Melissa B Morgan	25,463	-	25,000	Not on target
Shannon N Pitts	25,449	-	25,000	Not on target
Robert P Yockin (Bob)	25,447	-	25,000	Not on target
Raymond D Chinery (Doug)	25,444	-	25,000	Not on target
Sherrel S Cochran	25,419	-	25,000	Not on target
Megan N Wolfe	25,405	-	25,000	Not on target
Amanda S Jacobson (Mandy)	25,356	-	25,000	Not on target
Mark S Garrison (Steve)	25,345	-	25,000	Not on target
Stephen J McKee	25,306	-	25,000	Not on target
Stephanie H Blankenship	25,287	-	25,000	Not on target
Craig L Bryant	25,273	-	25,000	Not on target
Mark W Spradling	25,261	-	25,000	Not on target
Brittany A Warta	25,261	-	25,000	Not on target
Gregg H Atkins	25,210	-	25,000	Not on target
William S Wood (Stuart)	25,155	-	25,000	Not on target
Samuel R Price (Sam)	25,073	-	-	Not on target
Charlotte C Martin	25,000	-	25,000	Not on target
John P Smith Jr (Pat)	24,750	-	-	Not on target
Hunter A Stewart CHFC CLU (Alli	24,160	2,368	-	Not on target
Larry J Sims (Jason)	23,783	4,970	-	Not on target
Richard G Eskin CHFC CLU (Rick)	22,578	-	-	Not on target
John E Anderson	21,775	13,040	-	Not on target
Donald R Groves (Don)	21,107	-	-	Not on target
Melissa J Henderson	20,435	4,245	-	Not on target

Ricky W McQuiston CHFC CLU (	19,485	4,755	-	Not on target
Lloyd B Richardson	19,088	-	-	Not on target
Joseph M Kelley (Matt)	18,761	5,185	-	Not on target
Jerry E Ray Sr	18,745	-	-	Not on target
Michael R Cowart Jr Jr	18,679	2,930	-	Not on target
Cody H Jones	17,686	-	-	Not on target
Andrew S Passmore	17,290	2,948	-	Not on target
Joseph G Beam (Joe)	16,958	-	-	Not on target
Dana M Henking	16,672	-	-	Not on target
Mr. Jeffery J King	16,090	-	-	Not on target
Fred W Fleming	15,855	-	-	Not on target
Thomas B Marsh (Britt)	15,000	-	-	Not on target
Manly P Lee Jr (Parks)	14,838	3,111	-	Not on target
Stephen H Edwards (Steve)	13,766	-	-	Not on target
Alvin G Henderson (Al)	13,584	-	-	Not on target
Stewart A Davis	12,180	-	-	Not on target
John Battaglia	12,027	-	-	Not on target
Brent R Thompson	12,000	-	-	Not on target
Mr. Craig E Walker	11,140	-	-	Not on target
William K Halliburton (Ken)	11,052	-	-	Not on target
Mr. William C Dillon (Chan)	11,015	-	-	Not on target
Salime A Zoghby III (Sam)	10,518	-	-	Not on target
Todd W Talbot	10,440	5,157	-	Not on target
Jonathan E Sherrill	10,030	-	-	Not on target













